



Workers' Compensation Program



Program Overview:

In 1999, the Pennsylvania Builders Association founded BSI, Builder Services, Inc., and approached Eastern Alliance to help them structure a Workers' Compensation program in order to help their members attain stable, competitively priced Workers' Compensation coverage. Over the past 11 years, the program has helped those in the homebuilding industry achieve these goals regardless of the insurance and economic cycles of the marketplace. Builder Services, Inc. has expanded the program by partnering with the Homebuilders Association of Maryland, Eastern Shore Builders Association and Frederick County Builders Association in Maryland to offer their members the same benefits.

Benefit To Members:

- ☑ Stable rates and competitive pricing. Protection from large cyclical rate fluctuations of the traditional insurance market
- ☑ Proactive claims handling and medical cost management, high quality loss control and risk management services
- ☑ No charge for subcontractors who carry a General Liability policy of at least \$300,000 (evidence of that coverage must be provided to Eastern Alliance through a certificate of insurance)
- ☑ parallel pay® pay-as-you-go program

Benefit To Association:

- ☑ Member Benefit
- ☑ Generation of Non-Dues Revenue
- ☑ Member Recreation Tool
- ☑ Member Recruitment Tool



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